



Illinois Department of Commerce

& Economic Opportunity

OFFICE OF ENTREPRENEURSHIP,
INNOVATION & TECHNOLOGY

JB Pritzker, Governor



Advantage Illinois – SSBCI 2.0 PLP

Advantage Illinois

Is a Participation Loan Program (PLP) that helps Illinois businesses get term loan financing at lower rates.

Consists of purchasing a portion of the loan, lowering the risk for the lenders.

The goal is to help businesses grow, expand, and create new jobs in Illinois at a faster rate.

Advantage Illinois

Fills the gaps that prevent business from obtaining financing

Collateral and/or equity shortfalls

Lack of historical cash flow (Start-up)

Low credit score

Negative net worth

The loan can be used for:



Real estate
(must be 51% or more occupied by the business)



Inventory



Working Capital



Equipment



Leasehold Improvements



Accounts receivable



Refinancing is allowed

- Unrelated Lender
- Cannot be used to finance extraordinary dividend or distribution

Advantage Illinois

Benefits



Businesses

- Access to financing
- Lower rates



Lenders

- More loan volume
- Less risk



Advantage Illinois

- Economy growth
- Job creation and retention

Important Information

Advantage Illinois' participation is subordinate to the bank.

There are NO Advantage Illinois term loan fees for the borrower or lender.
*Lenders can still charge their normal fees.

Documentation and application process is short and simple

Advantage Illinois uses lender's write-up/loan presentation

ITR-1 is required and sent to the Illinois Department of Revenue (IDOR)

Advantage Illinois

Eligibility

Less than 750
employees



Operate in the
State of Illinois



Be in good standing
with the Illinois
Secretary of State

Clear of any back taxes



No bankruptcies,
judgements, or
liens in the past
5 years

Advantage Illinois

Not Eligible

Cannabis (other programs available)



Investment real estate



Tobacco

Goodwill related to change in ownership



Adult entertainment/
Gambling

Advantage Illinois

Types

STANDARD

SEDI

(Socially and Economically Disadvantaged Individual(s))

Maximum participation

The lesser of:

- 25% of the project (all sources of funding)
- 50% of the loan
- \$2 million

The lesser of:

- 50% of the project (all sources of funding)
- 50% of the loan
- \$2 million

Maximum term

7 years

7 years

Amortization

Yes

Yes

Rate

Fixed at 2% below lender rate with a floor of 2%

Rate fixed at 2%

Job Creation and/ or Retention

Each \$50,000 participated:
One full time job should be created or retained in the next 2 years

Each \$65,000 participated:
One full time job should be created or retained in the next 2 years

Advantage Illinois

SEDI

Businesses Owned/ Controlled by Individuals with Diminished Credit

- Membership of a group subjected to racial/ ethnic prejudice or cultural bias
- Gender
- Veteran Status
- Limited English Proficiency
- Long-term residence in an isolated environment from mainstream American society
- Member of a federally or state-recognized Indian Tribe
- Long-term residence in a rural community
- Residence in a community undergoing economic transitions
- Membership of another “Underserved Community” (Executive Order 13985)

CDFI Criteria

- 1) Owned/ controlled by individuals who reside in CDFI investment area
- 2) Business Enterprises certify they will operate a location in a CDFI
- 3) Business Enterprises that are located in CDFI investment areas

Advantage Illinois

Process



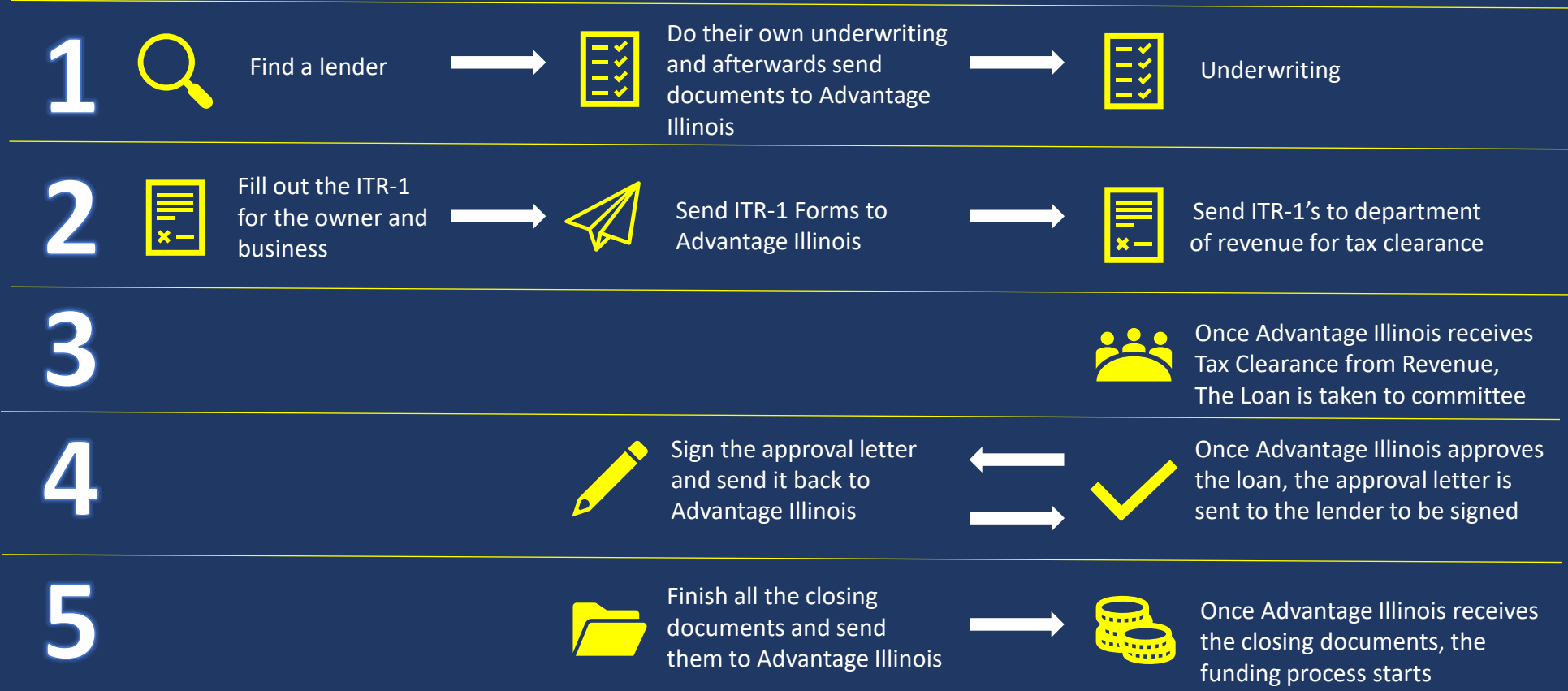
Borrowers



Lenders

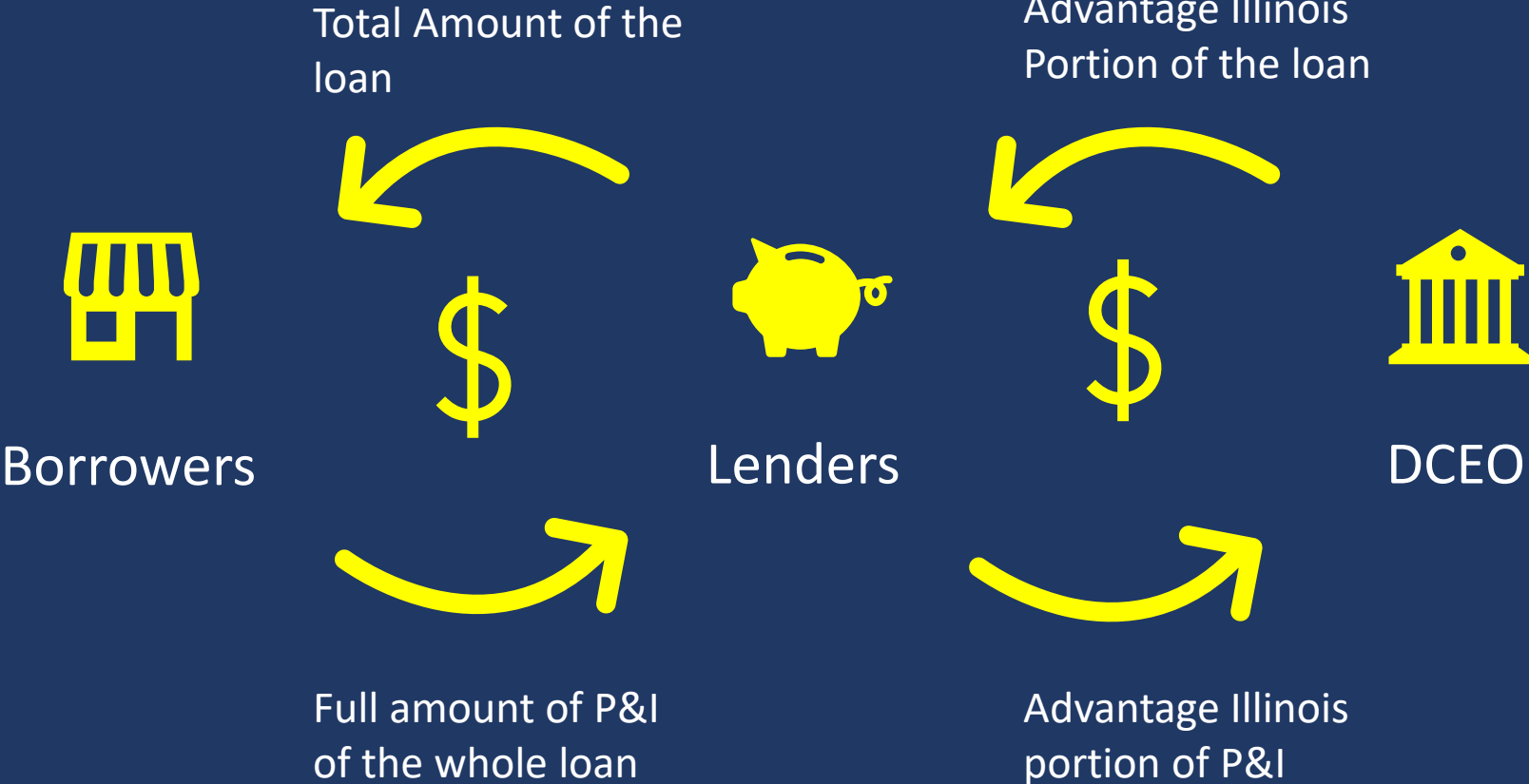


Advantage Illinois



Advantage Illinois

Payments



THE ILLINOIS DEPARTMENT OF COMMERCE WANTS TO PARTNER WITH YOU

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